

Appendix C, Pricing Index
Via Technology, LLC
DIR-TSO-2709

PRODUCT Category	Manufacturer Part Number	DIR Customer Discount % from MSRP
Sophos UTM 110 Hardware Appliance	UH11TCHAU	25.00%
Sophos UTM 110 HW + Full Guard Bundle 12 months	UH11TCHAUFG12	25.00%
Sophos UTM 110 HW + Full Guard Bundle 24 months	UH11TCHAUFG24	25.00%
Sophos UTM 110 HW + Full Guard Bundle 36 months	UH11TCHAUFG36	25.00%
Sophos UTM 120 Hardware Appliance	UH11TCHAU	25.00%
Sophos UTM 120 HW + Full Guard Bundle 12 months	UH11TCHAUFG12	25.00%
Sophos UTM 120 HW + Full Guard Bundle 24 months	UH11TCHAUFG24	25.00%
Sophos UTM 120 HW + Full Guard Bundle 36 months	UH11TCHAUFG36	25.00%
Sophos UTM 220 Hardware Appliance	UH22TCHAU	25.00%
Sophos UTM 220 HW + Full Guard Bundle 12 months	UH22TCHAUFG12	25.00%
Sophos UTM 220 HW + Full Guard Bundle 24 months	UH22TCHAUFG24	25.00%
Sophos UTM 220 HW + Full Guard Bundle 36 months	UH22TCHAUFG36	25.00%
Sophos UTM 320 Hardware Appliance	UH32TCHAU	25.00%
Sophos UTM 320 HW + Full Guard Bundle 12 months	UH32TCHAUFG12	25.00%
Sophos UTM 320 HW + Full Guard Bundle 24 months	UH32TCHAUFG24	25.00%
Sophos UTM 320 HW + Full Guard Bundle 36 months	UH32TCHAUFG36	25.00%
Sophos UTM 425 Hardware Appliance	UH42TCHAU	25.00%
Sophos UTM 425 HW + Full Guard Bundle 12 months	UH42TCHAUFG12	25.00%
Sophos UTM 425 HW + Full Guard Bundle 24 months	UH42TCHAUFG24	25.00%
Sophos UTM 425 HW + Full Guard Bundle 36 months	UH42TCHAUFG36	25.00%
Sophos UTM 525 Hardware Appliance	UH52TCHAU	25.00%
Sophos UTM 525 HW Full Guard Bundle 12 months	UH52TCHAUFG12	25.00%
Sophos UTM 525 HW Full Guard Bundle 24 months	UH52TCHAUFG24	25.00%
Sophos UTM 525 HW Full Guard Bundle 36 months	UH52TCHAUFG36	25.00%
Sophos UTM 625 Hardware Appliance	UH62TCHAU	25.00%
Sophos UTM 625 HW + Full Guard Bundle 12 months	UH62TCHAUFG12	25.00%
Sophos UTM 625 HW + Full Guard Bundle 24 months	UH62TCHAUFG24	25.00%
Sophos UTM 625 HW + Full Guard Bundle 36 months	UH62TCHAUFG36	25.00%
Sophos RED 10 Appliance, 1-Year Warranty - with Power Supply	R10ZTCHAU	25.00%
Sophos RED 50 Appliance, 1-Year Warranty - with Power Supply	R50ZTCHAU	25.00%
Sophos AP 5 USB Access Point	A05ZTCAAA	25.00%
Sophos AP 10 Access Point, with Power Supply	A10ZTCHAU	25.00%
Sophos AP 30 Access Point, with Power Supply	A30ZTCHAU	25.00%
Sophos AP 30 Access Point, with out Power Supply	A30ZTCHNP	25.00%
Sophos AP 50 Access Point, with Power Supply	A50ZTCHAU	25.00%
Sophos AP 50 Access Point, with out Power Supply	A50ZTCHNF	25.00%

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Software must be bundled with hardware. Standalone software may not be purchased under this contract.		
SERVICE Category	Manufacturer Part Number	DIR Customer Discount % from MSRP
Sophos Services		
Services (SafeGuard) - 2 day onsite	PD1ZTCCAA	5.00%
Services (SafeGuard) - 3 day onsite	PD3ZTCCAA	5.00%
Services (SafeGuard) - 4 day onsite	PD4ZTCCAA	5.00%
Services (SafeGuard) - 5 day onsite	PD5ZTCCAA	5.00%
Services (SafeGuard) - per half-day (4 hr) remote	PDHZTCCAA	5.00%
Services (SafeGuard) - per day (8 hr) remote	PDRZTCCAA	5.00%
Services (SafeGuard) - 10 day onsite	PDXZTCCAA	5.00%
Services (Endpoint) - 2 day onsite	PE2ZTCCAA	5.00%
Services (Endpoint) - 3 day onsite	PE3ZTCCAA	5.00%
Services (Endpoint) - 4 day onsite	PE4ZTCCAA	5.00%
Services (Endpoint) - 5 day onsite	PE5ZTCCAA	5.00%
Services (Endpoint) - per half-day (4 hr) remote	PEHZTCCAA	5.00%
Services (Endpoint) - per day (8 hr) remote	PERZTCCAA	5.00%
Services (Endpoint) - 10 day onsite	PEXZTCCAA	5.00%
Services (Gateway) - 2 day onsite	PG2ZTCCAA	5.00%
Services (Gateway) - 3 day onsite	PG3ZTCCAA	5.00%
Services (Gateway) - 4 day onsite	PG5ZTCCAA	5.00%
Services (Gateway) - 5 day onsite	PG5ZTCCAA	5.00%
Services (Gateway) - per half-day (4 hr) remote	PGHZTCCAA	5.00%
Services (Gateway) - per day (8 hr) remote	PGRZTCCAA	5.00%
Services (Gateway) - 10 day onsite	PGXZTCCAA	5.00%
Services 2-hr Webinar	PH2ZTCCAA	5.00%
Enterprise Service - Hourly	PHRZTCCAA	5.00%
Services (NSG) - 2 day onsite	PN2ZTCCAA	5.00%
Services (NSG) - 3 day onsite	PN3ZTCCAA	5.00%
Services (NSG) - 4 day onsite	PN4ZTCCAA	5.00%
Services (NSG) - 5 day onsite	PN5ZTCCAA	5.00%
Services (NSG) - per half-day (4 hr) remote	PNHZTCCAA	5.00%
Services (NSG) - per day (8 hr) remote	PNRZTCCAA	5.00%
Services (NSG) - 10 day onsite	PNXZTCCAA	5.00%
Web Appliance Deployment Service - 2 day onsite	PW2ZTCCAA	5.00%
Web Appliance Deployment Service - 3 day onsite	PW3ZTCCAA	5.00%
Web Appliance Deployment Service - 4 day onsite	PW4ZTCCAA	5.00%
Web Appliance Deployment Service - 5 day onsite	PW5ZTCCAA	5.00%
Web Appliance Deployment Service - per half-day (4 hr) remote	PWHZTCCAA	5.00%
Web Appliance Deployment Service - 10 day onsite	PWXZTCCAA	5.00%
VIA Technology Services	VTSPH	10.00%